



ABILITY INDIANA COMMITTEE

AIC Document (#03-635)

Ability Indiana Committee Minutes

Tuesday, February 7, 2023

Indiana Government Center South

10:00am – 11:30am

PRESIDING:

Jim Hammond, Chair

ATTENDING:

Jim Hammond, Chair

Kate Barrow, IN Governor's Council for People with Disabilities

Kristina Blankenship, Bureau of Rehabilitation Services

Erin Kellam, IDOA

Sirilla Blackmon, DMHA

Ability Indiana Staff:

John Barth, President/CEO, INARF/Ability Indiana

Katy Stafford-Cunningham, EVP/COO, INARF/Ability Indiana

Brooke Brown, Ability Indiana - Account Executive

Mindy Duddy, Ability Indiana – Accounting Coordinator

Guest:

Heidi Adair, Deputy Attorney General

Ryan Revell, IN Governor's Council for People with Disabilities

Absent:

William Coleman, Member-at-Large

I. Call to Order

Jim Hammond called the meeting to order and welcomed attendees at 10:00 AM.

A. Welcome and Introductions

Jim Hammond welcomed everyone and asked those present to introduce themselves.

B. Additions/Modifications to Agenda

There were no additions, corrections, or modifications to the agenda.

II. Approval of Minutes

Jim Hammond provided the Committee with time to review the November 2022 minutes, asking for any additions, corrections or modifications to the minutes.

Motion Number 2301

Kate Barrow moved to approve the minutes from November 2022 as presented. Kristina Blankenship seconded the motion. IDOA abstained from voting. The motion was carried unanimously.

III. Central Coordinating Agency Report, Brooke Brown

(Please refer to the attachment for references to the following below, and note that all figures are for July through December of each FY unless noted). Brooke Brown stated that we are missing one product report and one service report. Consequently, this is not a full and accurate report. An asterisk will designate such figures. This information will return for the next committee meeting.

A. Total Program Sales FY 2023 \$5,530,198. The previous FY was \$5,490,473.

B. Products for FY 2023: \$803,991* compared to FY 2022: \$868,701. Services for FY 2023 were \$4,726,207* compared to FY 2022 of \$4,621,772.

C. Metrics: Product Wages for the FY2023 were \$58,481 compared to FY2022 at \$54,997. Service wages for FY2023 were \$639,297 compared to FY2022 at \$715,879. Total Wages for FY2023 at \$697,778 compared to FY2022 at \$770,876.

D. Product Hours: FY2023 were 4,782 compared to 4,655 hours for FY2022. Service Hours for FY2023 were 52,472 compared to FY2022 at 63,009. Total hours for FY2023 were 57,254 compared to FY2022 at 67,664.

E. Average Product Wage/Hour: FY2023 \$12.73 compared to FY2022 \$11.81.

F. Average Service Wage/Hour FY2023 \$12.18 compared to FY2022 \$11.36.

G. Average Overall Wage/Hour: FY2023 was \$12.19 compared to FY2022 \$11.39. Average individuals Employed per Month (Product): FY2023 at 67 compared to FY2022 at

79. Average Individuals Employed per month (Services): FY2023 91 compared to FY2022 at 87.

IV. Contract Updates

A. The Indiana State Police Janitorial contract was renewed for 2023. Goodwill and Noble hold contracts for janitorial services. Goodwill's Contract increased by 1.5%. Noble's Contract had an increase of 13% for Services.

B. Sub-Contracts: Nishida has the Janitorial Contract through IDOA. It was renewed in four (4) locations through 1/31/2024.

C. First Chance and SIRS Sub-Contracts remain active in four (4) locations.

V. Business Opportunities and Activity Updates – Brooke Brown

- A. Indianapolis Airport Authority Diversity Outreach Event – This event is to be conducted during Disability Awareness Month - sometime between March 1st and 7th, 2023. A display is scheduled to be in the Main Civic Plaza before one enters security screening. It will host four organizations. Artwork will be displayed, and some Artists may be present. A website will share information about how to purchase the Art. An invitation list is in

process to invite dignitaries. Ability Indiana Members are invited to attend. Ability Indiana will also conduct training with direct Airport staff.

- B. **New Business:** Please note the agenda was revised to vote on the following New Business due to a member needing to depart for another meeting. The topic: The ARC of Evansville has applied to be a Certified Ability Indiana Organization. Specifics are included in today's Ability Indiana Packet and were sent to members. The major businesses for the ARC of Evansville include small parts assembly, cleaning pallets, other cleaning, and simple packaging.

Motion Number 2302

Katy Stafford-Cunningham moved to approve the request of the ARC of Evansville to become a Certified Ability Indiana Organization. The motion was seconded by Sirilla Blackmon. IDOA abstained from voting. The motion was approved and carried. The next step is the completion and adoption of the Program Service Agreement.

Please note: New Business is continued below the Business Opportunities and Activity Updates.

Return to Business Opportunities and Activity Updates:

- C. IDOA Document Destruction RFP – Bids were due in October. Staff will follow-up with IDOA for award of the RFP.
- D. Bid Opportunities – Staff continue to send out bid opportunities weekly to CAIOs.
- E. Exhibit Opportunities – Opportunities included the Indianapolis Parks and Recreation Association mid-November, and the Association of County Commissioners late November to early December.

VI. New Business

- A. New CAIO Approval – The ARC of Evansville. Please see above for the motion. One of the Commissioners from Vanderburg County sent a follow-up E-mail to the Purchasing Department for the city of Evansville.. The department reached out, and Brooke Brown had a meeting with Laura of the City of Evansville. The meeting was to set-up Ability Indiana vendors in their system. This will provide access to QPAs and Products in hopes of getting more sales and opportunities for the program.
- B. Ability Indiana Committee Vacancy Updates
Staff are still awaiting the appointment of a member-at-large and a designee from the Indiana State Department of Health.
- C. Legislative Updates – Katy Stafford-Cunningham provided legislative updates to the Committee. Freshman legislator Rob Green from Shelbyville introduced HB 1559 which would award a tax credit to businesses who employ people with disabilities. No hearing has been scheduled yet.

VII. Adjournment

Jim Hammond adjourned at 10:39 AM. The next meeting of the Ability Indiana Committee will take place on May 9, 2023.