

Fair Market Price Analysis

IDOA QPA XXXXX - Commodity Name

Renewal Deadline: Deadline in which all materials need to be submitted to state agent

Contract Expiration Date: QPA Expiration Date

State Use Program:		Indiana State Use Program										
Work Center:		Work Center Name										
Item:	Commodity Name	Work Center Item Number	Current QPA Price	Current QPA Price	Proposed Price for renewal	Total QPA Sales FY 12 -13	Total QPA Sales 1st Qtr. FY14	Fair Market Price Analysis				Average FMP Price
QPA XXXXX - 2/1/2010 - 3/31/14			FOB Dest.	Per unit FOB Dest.				Vendor 1	Vendor 2	Random Vendor Market Sample		
1	Widget											
	Per Dozen	97210002-1	\$ 23.36	\$ 1.95	\$ 14.99	\$ -	\$ -					
	2 - 5 Dozen	97210002-2	\$ 20.20	\$ 0.84	\$ 14.89	\$ -	\$ -					
	6 - 15 dozen	97210002-3	\$ 19.88	\$ 0.28	\$ 14.78	\$ 656.04	\$ 516.88					
	16 + Dozen	97210002-4	\$ 19.44	\$ 0.10	\$ 14.68	\$ 38,743.92	\$ 6,920.64	\$ 19.35	\$ 21.00	\$ 19.99	The Towel Depot	\$ 20.11
2	Widget 2											
	Per Dozen	9721003-1	\$ 26.84	\$ 2.24	\$ 19.53	\$ -	\$ -					
	2 - 5 Dozen	9721003-2	\$ 23.68	\$ 0.99	\$ 19.42	\$ -	\$ -					
	6 - 15 dozen	9721003-3	\$ 23.36	\$ 0.32	\$ 19.32	\$ -	\$ -					
	16 + Dozen	9721003-4	\$ 22.92	\$ 0.12	\$ 19.21	\$ 28,581.24	\$ 8,480.40	\$ 21.95	\$ 23.64	\$ 24.99	The Towel Depot	\$ 23.53
3	Widget 3											
	Per Dozen	97210005-1	\$ 27.32	\$ 2.28	\$ 20.14	\$ -	\$ -					
	2 - 5 Dozen	97210005-2	\$ 24.16	\$ 1.01	\$ 20.03	\$ -	\$ -					
	6 - 15 dozen	97210005-3	\$ 23.84	\$ 0.33	\$ 19.93	\$ -	\$ -					
	16 + Dozen	97210005-4	\$ 23.40	\$ 0.12	\$ 19.82	\$ 16,777.80	\$ 2,831.40	\$ 21.85	\$ 28.89	\$ 24.99	American Hotel Register	\$ 25.24
4	Widget 4											
	Per Dozen	97210006-1	\$ 29.36	\$ 2.45	\$ 22.71	\$ -	\$ -					
	2 - 5 Dozen	97210006-2	\$ 26.20	\$ 1.09	\$ 22.56	\$ -	\$ -					
	6 - 15 dozen	97210006-3	\$ 25.88	\$ 0.36	\$ 22.40	\$ 2,199.80	\$ 465.84					
	16 + Dozen	97210006-4	\$ 25.44	\$ 0.13	\$ 22.29	\$ 13,941.12	\$ 2,086.08	\$ 23.95	\$ 31.53	\$ 34.99	American Hotel Register	\$ 30.16
5	Widget 5											
	Per Dozen	97210001-1	\$ 8.82	\$ 0.74	\$ 3.21	\$ -	\$ -					
	2 - 5 Dozen	97210001-2	\$ 4.93	\$ 0.21	\$ 3.11	\$ -	\$ -					
	6 - 15 dozen	97210001-3	\$ 3.64	\$ 0.05	\$ 3.00	\$ 240.24	\$ 43.68					
	16 - 25 dozen	97210001-4	\$ 3.39	\$ 0.02	\$ 2.90	\$ -	\$ 122.04					
	26 + Dozen	97210001-5	\$ 3.26	\$ 0.01	\$ 2.79	\$ 3,253.48	\$ 1,532.20	\$ 3.55	\$ 3.56	\$ 3.25	BidsSupply	\$ 3.45
6	Widget 6											
	Per Dozen	97210004-1	\$ 9.54	\$ 0.80	\$ 4.27	\$ -	\$ -					
	2 - 5 Dozen	97210004-2	\$ 5.65	\$ 0.24	\$ 4.12	\$ -	\$ -					
	6 - 15 dozen	97210004-3	\$ 4.36	\$ 0.06	\$ 3.97	\$ 300.84	\$ 156.96					
	16 - 25 dozen	97210004-4	\$ 4.11	\$ 0.02	\$ 3.82	\$ 513.75	\$ 205.50					
	26 + Dozen	97210004-5	\$ 3.98	\$ 0.01	\$ 3.67	\$ 9,973.88	\$ 4,246.66	\$ 4.55	\$ 6.47	\$ 4.25	BidsSupply	\$ 5.09
						Total Sales	Total Sales					
						\$ 115,182.11	\$ 27,608.28					

Notes:

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