

INDIANA STATE USE PROGRAM PRODUCT COST ANALYSIS FORM

FOR PROGRAM STAFF USE:		
1	Date Submitted:	
2	Date of State Use Committee Meeting:	
3	Work Center:	
4	Work Center Contact:	Phone:
PRODUCT INFORMATION:		
5	Item Name:	Widget 1
6	Item Description:	
7	Item Number:	32
8	Unit of Measure:	1
9	Minumum Order:	5
10	Delivery Time:	
11	Estimate of Annual Sales:	\$52,000.00
12	Number of People with Disabilities Employed on this Product Line:	6
13	Percent of Direct Labor Wages Paid to People with Disabilities:	82.00%
14	New or Existing Item: New	
15	Material Supplier(s):	
CONTRACT INFORMATION:		
16	Is item on contract: Yes	
17	Contract Vendor:	
18	Contract Expiration Date:	
19	Agency Contract Holder:	
20	Contract Manager:	
PRODUCT COST BREAKDOWN:		
21	<u>Material Cost</u>	0.33
22	<u>Labor</u>	
	Direct	0.25
	Indirect	0.02
	TOTAL LABOR	0.27
23	<u>Burden: Overhead & Administration Costs:</u>	
	Personnel Costs	0.26
	Personnel Support Cost	0.02
	Occupancy Costs	0.02
	TOTAL	0.3
	Equipment Amortization	
	Freight Allowance	0.43
	Other	0.33
	TOTAL BURDENS	1.06
24	TOTAL COSTS	1.66
25	STATE USE PROGRAM SERVICE FEE	0.083
26	MINIMUM CONTINGENCY CONSIDERED*	
*Those revenue dollars in excess of expenses that the CRP needs in order to consider production of the product.		
27	TOTAL COSTS + PROGRAM SERVICE FEE + CONTINGENCY	1.743
28	PROPOSED PRICE per unit	1.75

Please attach explanatory comments and supporting materials